

RIETER



Half-Year Results 2021

Media and Investor Presentation, July 15, 2021

Dr. Norbert Klapper, Group CEO

Kurt Ledermann, Group CFO

Key Messages

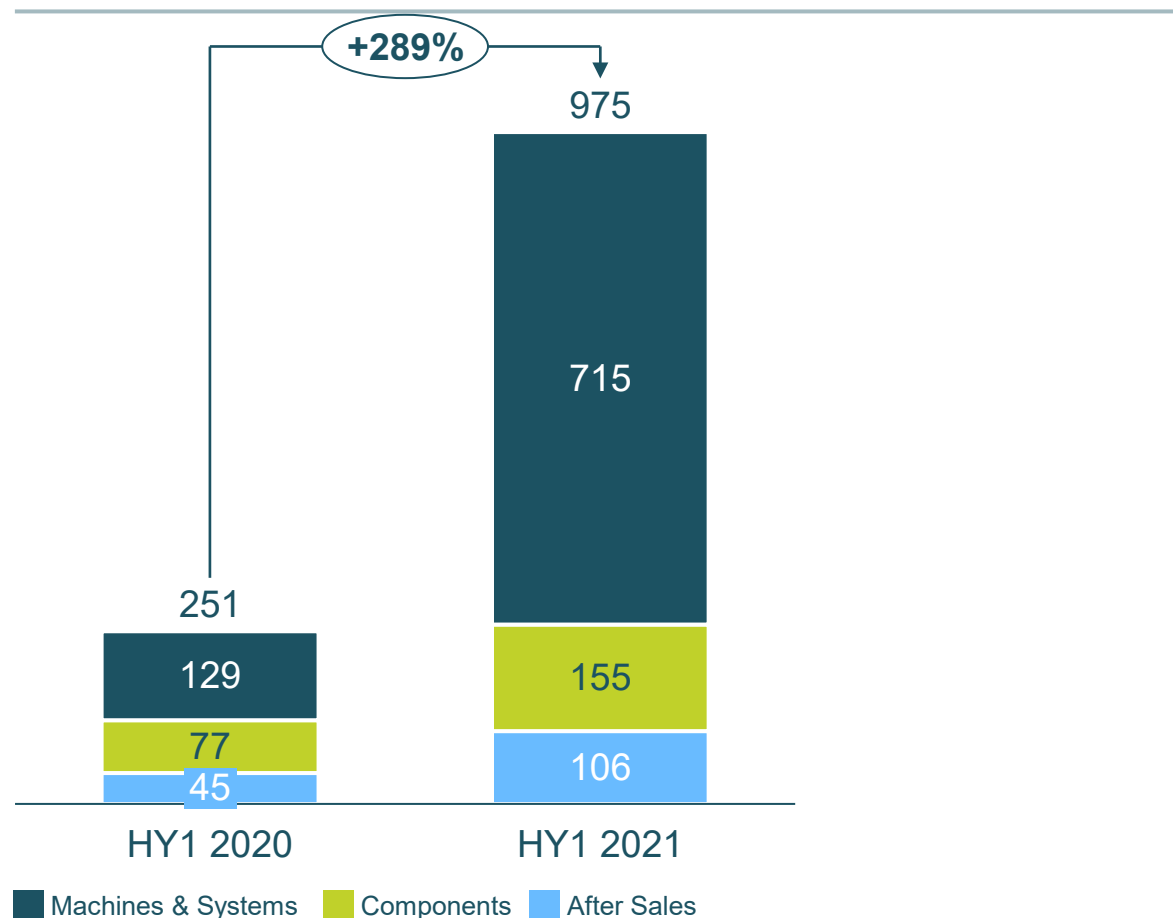
First half of 2021

- Order intake of CHF 975.3 million
- Sales of CHF 400.5 million
- EBIT of CHF 9.0 million and net profit of CHF 5.3 million
- Strategy implementation und crisis management
- Outlook

Order Intake by Business Group

Order intake at CHF 975.3 million due to catch-up effect and regional shift in demand

CHF million

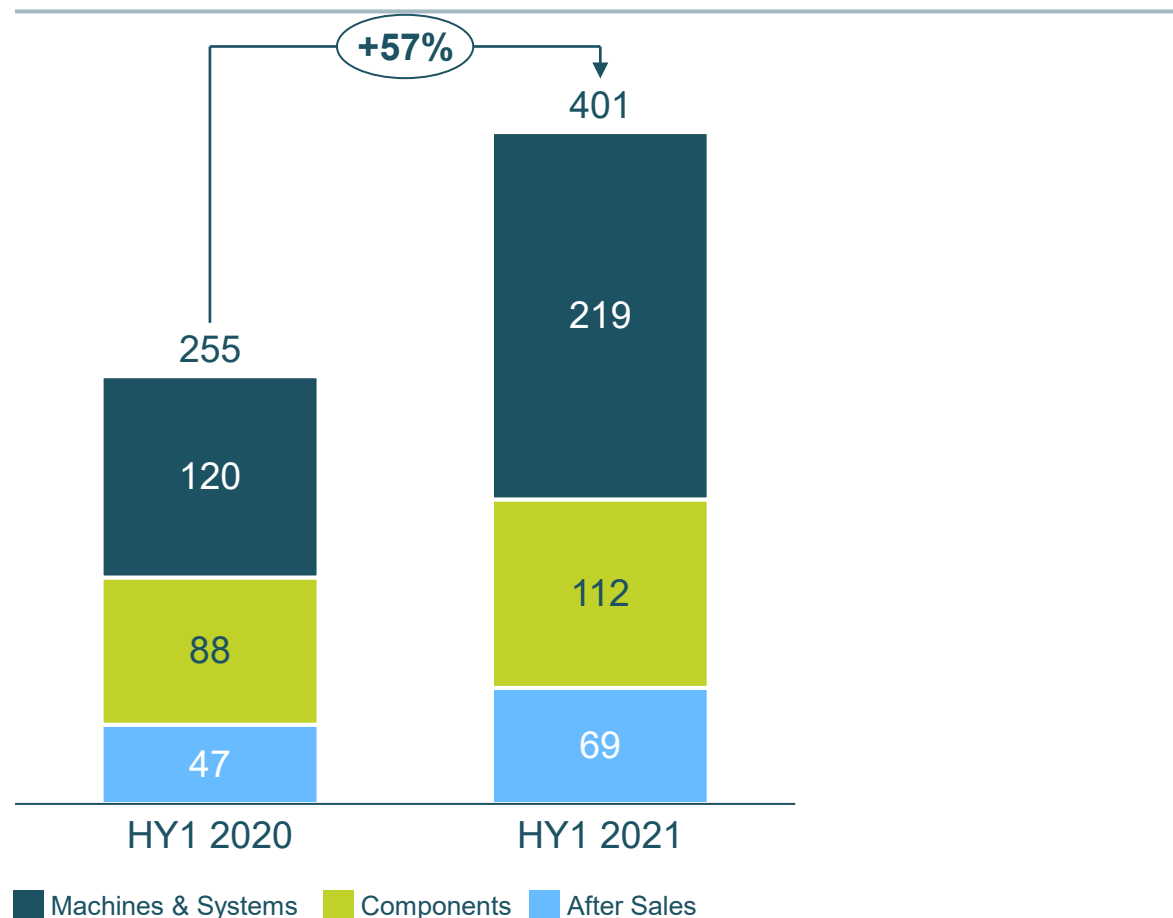


- A key driver of growth in the machinery business has been the demand for innovative complete systems in the areas of ring and compact spinning
- The successful commercialization of the compacting devices and the piecing robot ROBOspin, launched in 2019, contributed to the increase in the Business Groups Components and After Sales
- As of June 30, 2021, the company had an order backlog of around CHF 1 135 million (June 30, 2020: around CHF 490 million)

Sales by Business Group

Sales at CHF 400.5 million in the first half of 2021 (+57% vs 2020)

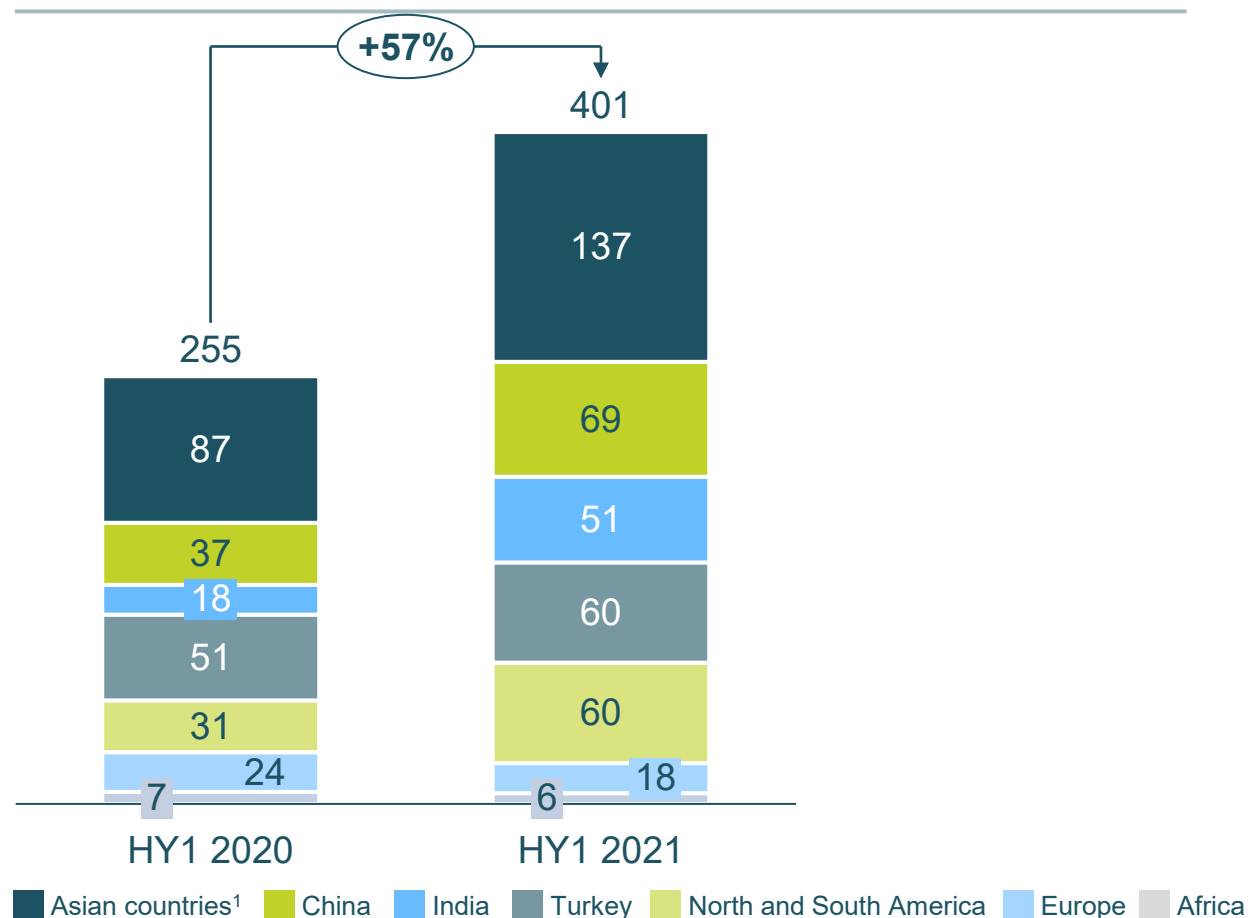
CHF million



- Sales of the Business Group Machines and Systems increased compared to the previous year period; however, as expected, they were still impacted by the low order intake of the financial year 2020
- Spinning mills are working at good capacity levels with an increased demand for components as well as spare and wear parts, which is the reason for the positive development in the Business Groups After Sales and Components

Sales Development by Region

CHF million



- In the Asian countries, Rieter recorded sales of CHF 137.0 million (+57%) for the first half of the financial year 2021
- In China, sales rose by 85% to CHF 68.5 million due to spinning mills investing in the improvement of their competitiveness
- The recovery of the market in India resulted in a significant increase of 188% to CHF 51.0 million
- In Turkey, sales improved slightly to CHF 59.8 million (+17%)
- Sales increased by 94% to CHF 59.8 million in the region North and South America, driven by a considerable increase in demand in Latin America

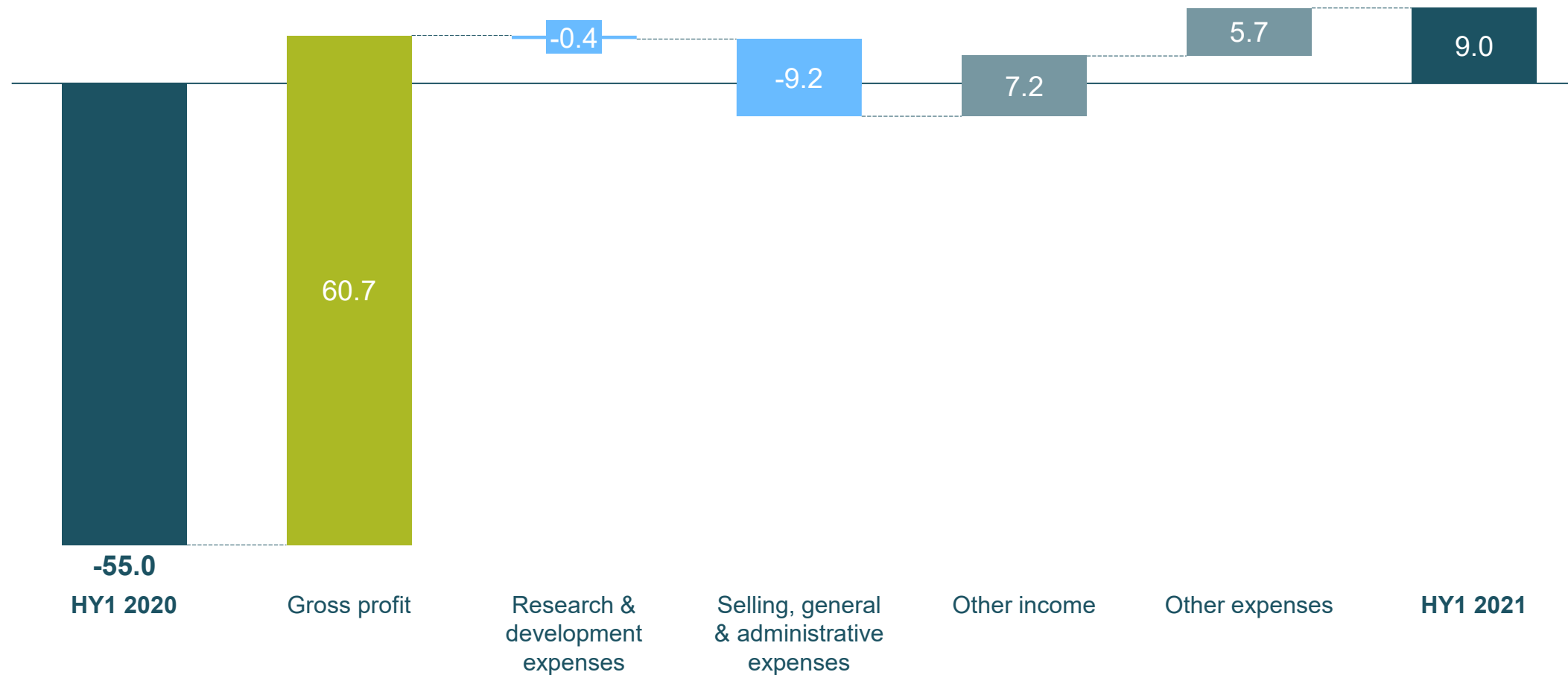
¹ Excluding China, India, Turkey

Financial Highlights Half-Year 2021

CHF million	HY1 2021	HY1 2020	Comments
Order intake	975.3	250.7	
Sales	400.5	254.9	
Gross profit	124.7	64.0	– Volume effect and higher margin in % (e.g. higher capacity utilization, reversal of inventory allowance)
EBITDA	27.1	-36.1	
EBIT before restructuring charges	9.7	-46.9	– See EBIT-bridge on page 7
EBIT	9.0	-55.0	
Net profit	5.3	-54.4	
Free cash flow	53.2	-95.4	– High inflow of customer advance payments – Disciplined investment spending
Net liquidity	98.8	36.0	– Liquid funds of CHF 280.0 million at June 30, 2021

EBIT – HY1 2020 versus HY1 2021

CHF million



Balance Sheet – Key Figures

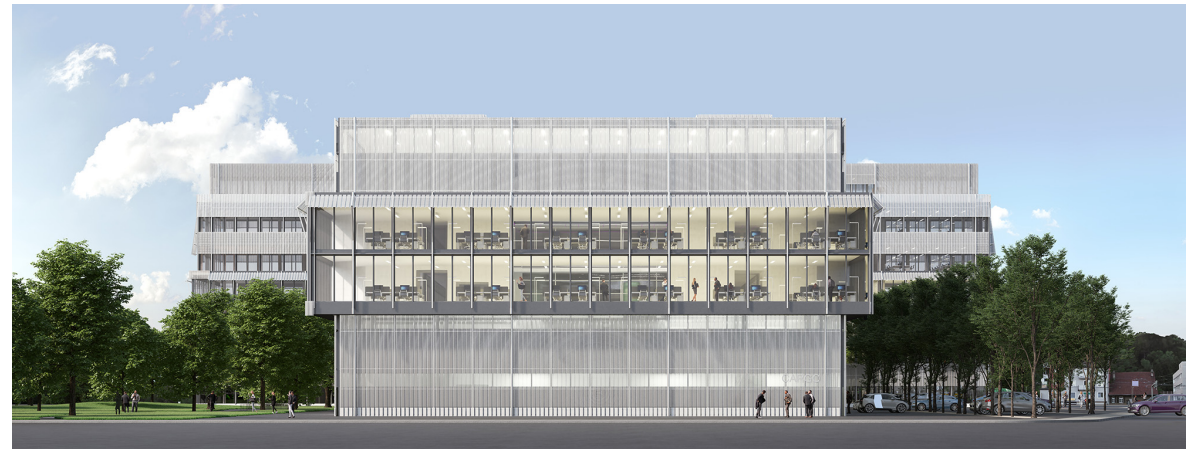
Solid balance sheet – repayment of short-term loans in HY1 2021

CHF million	30/6/2021	31/12/2020
Liquid funds	280.0	283.2
Net liquidity	98.8	41.3
Net working capital	-30.8	-4.4
Non-current assets	403.0	407.8
Total assets	1 069.9	963.5
Current financial debt	95.3	151.4
Non-current financial debt	85.9	90.5
Shareholders' equity	377.3	350.9
in % of total assets	35.3%	36.4%

- Liquid funds on a high level
- Net liquidity increased by CHF 57.5 million driven by free cash flow
- Decrease in net working capital driven by inflow of advance payments from customers
- Decrease in financial debt due to repayments of short-term bank loans
- Increase in shareholders' equity by CHF 26.4 million

Rieter CAMPUS Winterthur

- The Rieter CAMPUS is an important element of Rieter's innovation strategy:
 - attract talent
 - attractive working environment which supports creativity and innovation
 - access to leading edge technology in CH and EU
- Start of the construction in July 2021
- Ready early 2024
- Leasing of CAMPUS by Rieter



- As already announced, the first half of 2021 has been characterized by a strong market recovery in combination with a regional shift in demand for new machinery and systems. Rieter anticipates a normalization of the demand for new systems in the coming months. The company assumes that spinning mills will continue to work at high-capacity levels.
- For the full year, Rieter expects sales to be above CHF 900 million.
- The realization of sales from the order backlog continues to be associated with risks in light of bottlenecks in material deliveries and freight capacities as well as the ongoing pandemic in key markets for Rieter.

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Appendix

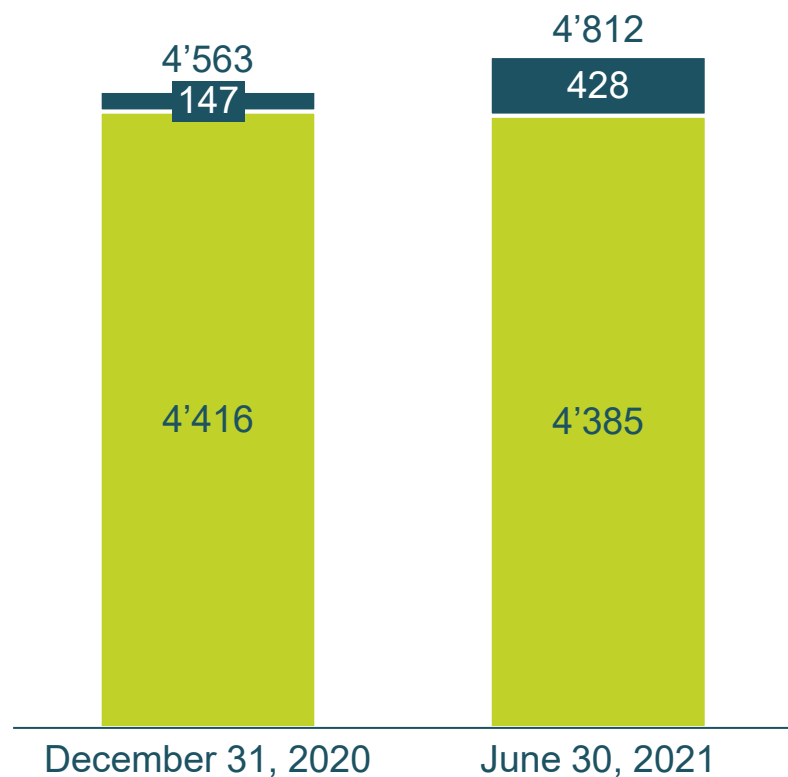
Key Data by Share

Rieter registered shares of CHF 5 nominal value Bloomberg: RIEN SW, Thompson Reuters: RIEN.S		30/06/2021	31/12/2020	30/06/2020
Shares outstanding excluding own shares (end of period)		4 504 419	4 466 303	4 472 514
Average shares (of period)		4 491 418	4 479 637	4 487 622
Share price (end of period)	CHF	180.8	96.7	87.3
Market capitalization (end of period)	CHF million	814	432	390

Changes in Workforce

As of June 30, 2021, increase of the temporary workforce in the production compared to year-end 2020

FTE¹



■ Temporaries ■ Permanent

¹ FTE = Full time equivalent, excluding apprentices, including temporary employees

Financial Calendar



Trading Update 2021

October 22, 2021

Publication of sales 2021

January 26, 2022

Deadline for proposals regarding the agenda of the Annual General Meeting

February 18, 2022

Results press conference 2022

March 9, 2022

Annual General Meeting 2022

April 7, 2022